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# PRESS RELEASE

## 3 – 2 – 1 – Ready to Lift-off with Join and LEDOX365

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A German aerospace start-up has chosen the Contract Lifecycle Management (CLM) software LEDOX365 and the implementation by Join GmbH and is very satisfied with the result.

*„We are happy to complete the project in time and budget together with Join as a partner.“*  
(Solution Architect at the German aerospace start-up)

Technical expertise, a deep understanding of business processes, as well as many years of experience with Microsoft 365, SharePoint, and document management were able to convince the German aerospace start-up of Join. The implementation took the start-ups legal operation department to a new digital level.

*„Another milestone to become a solid, process oriented and digital company now having a state of the art Contract Management solution in place, which will help our legal and purchasing team to increase their collaboration efforts not only within our company but also with our suppliers and business partners.“*

(Head of IT DevOps Corporate Systems at the German aerospace start-up)

Join's CLM software takes a new approach to contract management and has been fully based on Microsoft 365 technology and related services. LEDOX365 enables end-to-end digital processes for contract matters and other legal issues, both for in-house counsel and business colleagues. The CLM component of LEDOX365 covers the entire contract lifecycle, from contract initiation and drafting to negotiation with external parties, approval and signature workflows for electronic and paper-based signatures, deadline management, reports, and data retention requirements. Colleagues from business units are supported by fully automated contract drafting capabilities for standard contracts. Requests for more complex contract drafts are managed through an automated process that facilitates the involvement of the in-house counsel. Since LEDOX365 is based on Microsoft 365,

the full power of Microsoft SharePoint's collaboration features can be leveraged and provides secure areas for third-party collaborations.

*"The legal market, and especially legal departments, have so far hardly benefited from ever-advancing digitization. For most companies, legal issues are still associated with uncertainty, high time expenditure and considerable costs. This is a challenge we are happy to take on, with the aim of giving our customers back the time they need for the important things in their work and taking corporate legal operations to a new level."*  
(Lars Bendler, Managing Director at Join)

### **About Join GmbH**

The Join Team has more than 20 years of IT project experience with broad competencies and offices in Magdeburg, Eisenach, and Dresden, as well as additional specialists in Frankfurt, Hamburg, Szczecin, and Munich. Joins more than 80 experts help their clients to achieve their goals faster and easier by making technology useful for people and society. Their digital solutions are used by over 700 customers in more than 30 countries. Joins supported industries range from automotive, healthcare, pharmaceuticals, and chemistry to media, utilities and waste management, banking, and insurance, as well as NGOs and social enterprises. With the help of the expertise portfolio, companies find answers to questions they previously would not have thought possible, create clarity in the management of processes, data, and contracts, and enable companies to develop in an agile manner without losing sight of the big picture.

More about Join: [www.join.de](http://www.join.de)